

# Getting Rid of Old Copy Machines: Lafayette Office Copier Dealer Battles Expected in Upcoming Months

Shayne Hall May 21, 2013



**Some of the most recent discussions about the growing demands for office copiers in Southern Louisiana have motivated Lafayette companies to take on a new approach expected to increase the competition between various office equipment providers.**

**(Newswire.net -- May 20, 2013) Lafayette, LA** -- As the provision of new technologies becomes increasingly more available for items such as office printers and copy

machines, Lafayette company Uni-Pro Business Systems has recently commented on their new approach of offering a free Android tablet along with each new device made available to businesses.

The company points to a new study that shows how more than 20% of businesses and regular individuals that have used laptops in the past have entirely replaced their gadgets with tablet PCs for the purpose of obtaining faster communication and improved results for their businesses.

Even though the offer presented by Uni-Pro Business Systems is expected to receive a fair amount of positive feedback, when it comes to selling items such as copy machines, Lafayette office supply retailers often employ extremely aggressive marketing campaigns that tend to influence businesses to a great extent.

The offer presented by Uni-Pro Business Systems, a firm that has been active in the industry for almost 30 years, can be a sign of confidence because of the company's background, but experts still encourage businesses to be mindful of such offers when they are made available by newer, less experienced suppliers who can't guarantee the quality of their products.

Ultimately, regardless of whether a business needs a single unit or wants to upgrade all its copy machines, Lafayette LA suppliers are still likely to be chosen based on the services they provide, due to the increased need for improved results of the local businesses investing in new equipment.

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