

# Dallas Business Phone Dealer National Telesystems, Inc Wins NEC Award

Cary Duke January 10, 2014



NEC Business Phone Desktop View

**Dallas business telephone systems provider National Telesystems, Inc presented with NEC Platinum Reseller Award. The Platinum Reseller Channel Award is reserved for the best of the NEC partners. The 2013 recipient is National Telesystems, Inc of Dallas,**

([Newswire.net](http://Newswire.net) -- January 10, 2014) Dallas, TX -- Dallas business telephone systems provider National Telesystems, Inc presented with NEC Platinum Reseller Award. The Platinum Reseller Channel Award is reserved for the

best of the NEC partners. The 2013 recipient is National Telesystems, Inc of Dallas, Texas.

National Telesystems specializes in business telephone systems. They have customers across the entire Dallas-Fort Worth metroplex area as well as more rural Texas customers.

"We have been in business now for almost 30 years," said Tim Landon, president.

National Telesystems is a full service business telephone provider. This means they handle every aspect: installation, phones, and all service equipment. They use the NEC phone system in addition to other companies, but the NEC company provided the award.

"Our service is known as an interconnect company. We join business lines to one another and the world in general," said Landon.

Landon is especially pleased with the Platinum Status Award.

This award is limited to less than one percent of the resellers of NEC business phone products. There are only about 10 companies in the country who would even qualify for the award. There are over 1,000 companies overall.

"We are the standard for the NEC DSX and SL1100 products. These are the best of the best for NEC," said Landon.

To qualify, Landon had to have the best possible team of technicians, trainers and other personnel.

Landon refers to the fact many companies promise "Plug and play" performance with their business lines. What many do not know are the fine details that encompass the business telephone industry.

"There is a manual to do a full installation and programming. It is about 2,000 pages in addition to the specialized tools that are necessary. Many companies think they will save money buying online, but after the realization there is

more to it, they end up spending more,” said Landon.

Landon and his team also work with some of the best companies in the telecommunications industry. Companies like Time-Warner, AT&T, Verizon and TelePacific just to name a few.

National Telesystems has a warehouse filled with stock on-hand, another necessary element for their prestigious award.

“All of the equipment we install are new pieces. Our 12,000 square foot office and warehouse has stock on hand for emergencies or replacements. Businesses cannot wait for product to arrive, so we can be making repairs and replacements on the same day or within a business day or two,” said Landon.

Landon and his team welcome any new business customers, and he invites them to come to their location to see what he is talking about.

“Too many other companies have suave salespeople that promise great product. They win the customer, buy products online or off a rack and have an installation done. Once the customer is up and running, they move on. We are here, in the metroplex area, all of the time for our customers,” said Landon.

Additional information about their services and product line is available at the website. Visit [www.nationaltelesystems.com](http://www.nationaltelesystems.com) to learn more or contact Tim Landon, President, National Telesystems, Inc. 214-352-5000 or by email [tl@ntdfw.com](mailto:tl@ntdfw.com).

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