## Fulfilling Potential and Achieving Success in Productivity

## Chuck Bauer September 30, 2015



Matt West

Strategies and tactics learned by Matt West in SalesMastery and TimeMastery led to renewed focus, organization, and time management skills.

(Newswire.net -- September 29, 2015) Carrollton, TX --Matt West was struggling to be in the top 15% of his company's sales standings. He had the passion and the drive, but didn't have the traction, focus, or organization that he needed to reach his full potential. Poor time management skills meant that he put too much effort into work and received only mediocre results.

Then he attended Chuck Bauer's SalesMastery Seminar and TimeMastery Seminar. SalesMastery redirected Matt's motivation, increased his knowledge, and honed his skills.

TimeMastery gave him the strategies he needed to coordinate time and tasks efficiently. His sales have increased 120% and his income 312%. He has revitalized confidence and vision, which has not only led to reaching the top in sales standings but receiving awards and recognition. After the seminars, Matt West has personally engaged Chuck in several different sales coaching programs, including individual and group sessions.

Chuck Bauer's SalesMastery Seminar presents strategies for all aspects of sales and business, including goal-setting, distinction, personality selling, communication, presentation, objections, closing, and anticipation marketing. TimeMastery features tactics to prioritize tasks, create set sales processes, utilize tools such as Outlook and social media, and structure weeks for productivity and efficiency, and time during the seminar to begin implementation. Both seminars include a 100+ page custom workbook to keep and re-use.

Chuck Bauer Sales Training & Business Consulting Company has thousands of Business Owners, C-Suite Executives, Sales Managers, and Sales Executives who have become extraordinary in their income growth and overall efficiencies.

His company and staff are responsible for more than 2600 LIVE HD recorded coaching sessions in the last three years, which makes Chuck Bauer Sales Training one of the Top WebEx Users in the world. Their coaching sessions are in such high demand that there is a constant waiting list for available inventory of coaching slots.

Additionally, his new 24/7 on-the-go Online Learning Center contains over 80 hours of sales and business-related content. The blog and social media platforms feature daily updates of revenue-producing tips and tactics. The 24/7 Mobile App also provides instant success information for those on the go.

Do you have a need for dynamic, interactive, on-site training? How about virtual WebEx coaching sessions? What about a coach to "ride live" with your salespeople, a business mentor who will propel your net income, or an inspiring motivator to help your entire team work more efficiently? Look no further!

Read case studies and expressions of success at www.chuckbauer.com/success

Celebrating almost three decades of winning sales/business experience, Chuck and his team take personal responsibility for the extraordinary success of each of their clients and client companies.

Call now 855-740-SELL or visit www.chuckbauer.com or from your mobile device text BAUER to 72727.

## **Chuck Bauer Sales & Business Consulting**

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