

Zig Ziglar Legacy Continues with Free Entrepreneur Assessment

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Determine Your Personality Type From Zig Ziglar, Master of Sales

Which type are you? A free entrepreneur assessment is available for a limited time by Ziglar Inc. in partnership with famous Shark investor Kevin Harrington.

([Newswire.net](#) -- March 14, 2019) Dallas, TX -- It is widely believed that great entrepreneurs are

born and not made. This certainly seems to explain why some succeed in business when others do not. However, this is not at all a proven truth. In fact, [Zig Ziglar](#), legendary salesman, speaker, and author of bestselling books like *Zig Ziglar's Secrets of Closing the Sale* and *Selling 101: What Every Successful Sales Professional Needs to Know* said it best: "Your attitude, not your aptitude, will determine your altitude."

Indeed, it can be argued that success in business is mostly dependent upon attitude and personality. Social scientists have since taken a closer look at some of the world's most successful entrepreneurs and found out that they each fall into one of [four entrepreneurial types](#). While this is not the be all and end all of business success, knowing which profile one belongs to does provide plenty of insight, which could spell the difference between one's success as an entrepreneur or the lack of it.

Today, finding out what type of entrepreneur you are is an easy enough exercise. [Ziglar, Inc.](#) currently offers The SOS Assessment, a free online quiz, to help you know exactly what your entrepreneurial type is, regardless if you're a budding entrepreneur or a seasoned one. Not only that, this short quiz is also designed to help you determine exactly where you stand on the road to success, as well as help you discover 'blindspots' that could be holding you back from your full potential. By taking this assessment, not only do you gain clarity into the kind of entrepreneur you are but also receive the much-needed insight that could propel you to the top.

The SOS Assessment is comprised of just 10 questions and takes no more than a few minutes to complete. Upon completion, an in-depth report will then be sent to your e-mail, detailing the results of your assessment. You could be a **DREAMER** with a great idea stuck in your head and a desire to do more or a **PERFECTIONIST** who is still stuck at tweaking what you're selling into perfection. You might even be a **HARDWORKING HUSTLER** who is just not getting the results you want or an **EXPONENTIAL ENTREPRENEUR** with a killer sales process and an eye on continuous improvement.

Regardless of where you fall in this spectrum, The SOS Assessment is designed to help you master the [entrepreneurial mindset](#) in a way that works best for your personality type, as well as provide tools and resources that would help you continue on an upward trajectory.

This is just another of the many initiatives set forth by Ziglar, Inc., arguably the most trusted name when it comes to business training and personal development. Led by Tom Ziglar with the mission of continuing on his father's legacy, Ziglar, Inc. is dedicated to inspiring and motivating people to help them achieve their best both in business and in their personal lives. As a joint project of Ziglar, Inc. and original *Shark Tank* star [Kevin Harrington](#), there's little doubt that The SOS Assessment is an invaluable tool for success. Even highly esteemed motivational speaker [Les Brown](#) endorses it: "The sooner you know WHERE you are as an Entrepreneur, the faster you can begin climbing toward peak success."

In the words of the great Zig Ziglar, "You don't have to be great to start, but you have to start to be great." Indeed, there's no better way to start than by taking [The SOS Assessment](#) today.

For more information on Ziglar, Inc., please visit <https://www.ziglar.com/>.

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